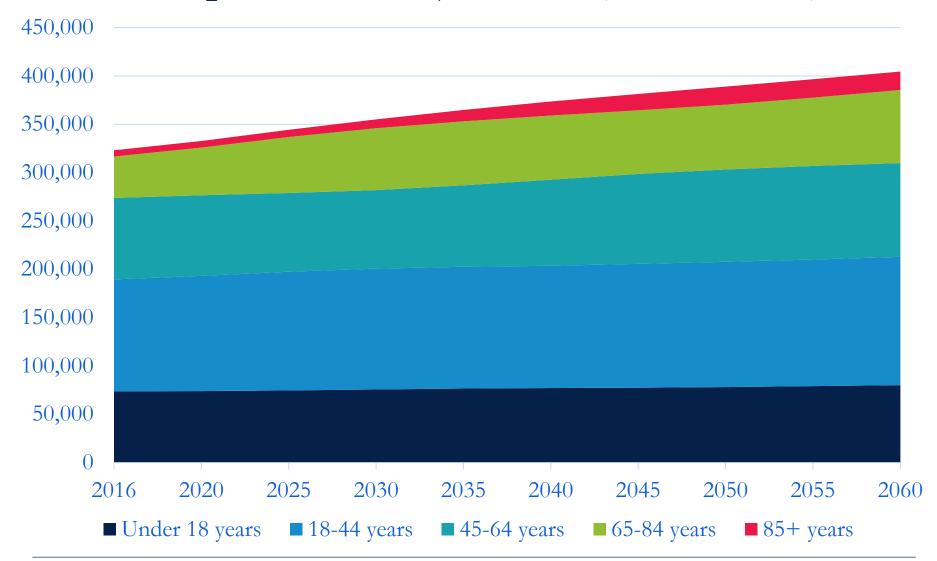


U.S. Population Projections (Thousands)

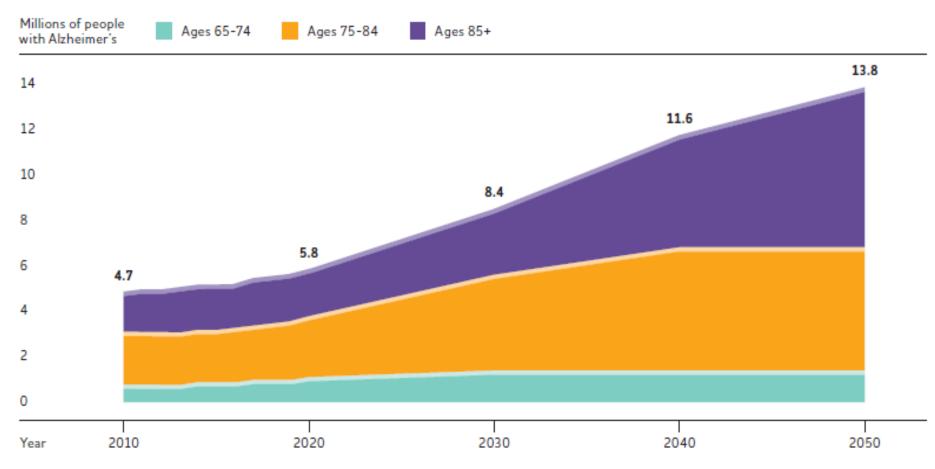


Source: Projected Age Groups and Sex Composition of the Population: Main Projections Series for the United States, 2017-2060. U.S. Census Bureau, Population Division: Washington, DC.



Increasing Risk of Cognitive and Functional Loss

Projected Numbers of People Aged 65+ with Alzheimer's

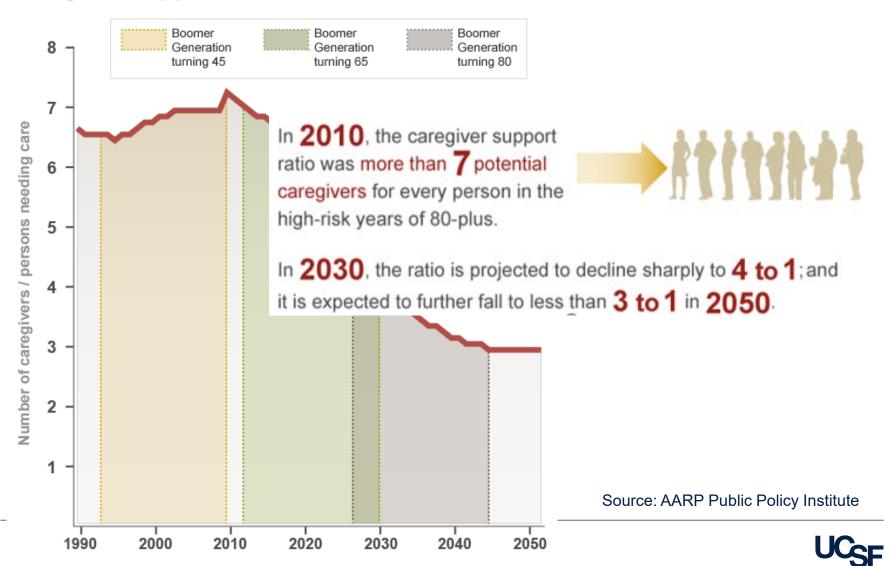






Decline of Traditional Family Caregivers

Caregiver Support Ratio



Projected job/FTE growth: 2010-2030

Occupation	New jobs	Growth
RN (FTE)	132,869	73%
LPN (FTE)	166,242	70%
Nursing assistants (FTE)	534,548	68%
Home health/personal care aides	1,188,897	88%
Counselors & social work	116,171	94%
Total (jobs+FTE)	2,895,842	79%



New workers in long-term care: Community paramedicine

- Community paramedics provide non-traditional services, including for older and long-term care people
- Target populations can include:
 - Chronic conditions
 - Frequent users of ambulance or ED
 - Patients recently discharged from a hospital
 - Hospice and home health patients, and the home-bound
- Services can include clinical assessment, medication reconciliation, and linkages to health insurance, housing, social, and community services
- Some research suggests improvements in medication adherence, transports to the ED, and cost savings



New roles in long-term care: Dementia care specialists

- A professional specially trained in dementia care coordination
 - 25 hours specialized training; ¹; ongoing huddle calls
 - Addresses unique needs of persons with dementia and their families
 - Knowledge of systems of care and how to involve family members and others in the daily care activities
- Serves as resource to health care team and other care coordinators
- Who has been trained in CA:
 - RN, MSN, or MSW
 - Avg. 3 years experience providing direct service
 - Experience in case management with older adults

¹Chodosh, J. et al (2006). Effect of a dementia care management intervention on primary care provider knowledge, attitudes, and perceptions of quality of care. *Journal of the American Geriatrics Society*, 54(2), 311-317.



Other new roles for existing workforce:

- Palliative care: programs are moving into the community, with nurses, social workers, chaplains, and physicians
- Care coordination: social workers, RNs, community navigators; facility based training; need phone skills
- Remote monitoring and telehealth: nurses receive data and manage patients based on monitoring of blood pressure, weight, glucose, and other vital data
- Front-line workers as care team members; trained to observe and report changes in behavior or condition; pilot results indicates reduced hospitalization and ER visits¹:



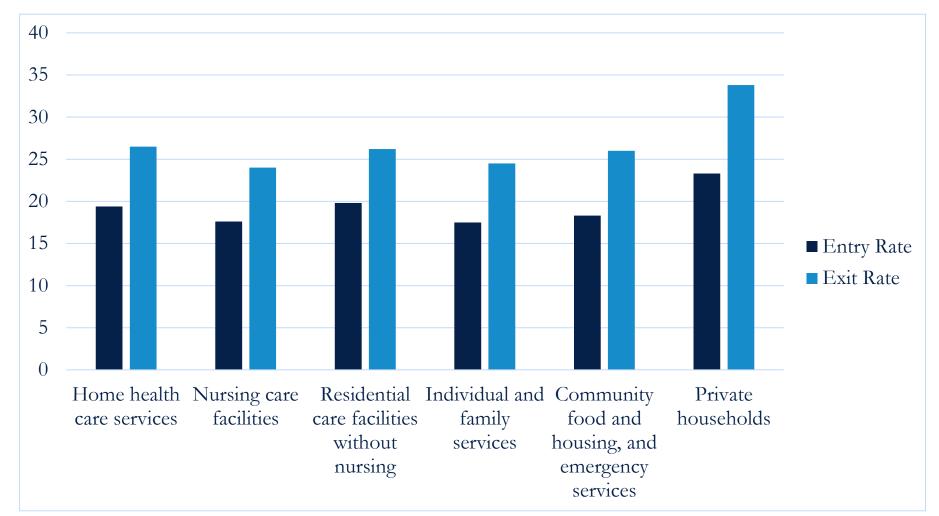
¹ https://cltcec.org/cost-savings-roi/

Barriers to meeting long-term care needs: Scope of practice

- Home care aides are restricted from providing essential services such as administering medication in many states – this is a barrier to home-based care
- Paramedics are not authorized to provide community services in many states
- Nurse practitioner and physicians assistant regulations may affect demand in long-term care settings



Barriers to meeting long-term care needs: Job quality





Barriers to meeting long-term care needs: Integration of workforce with new technology

- Interest in technology that impacts the workforce; home or LTC settings
 - Facilitates worker
 - Potentially replaces workers
 - Impacts worker retention and satisfaction
- Reviewed over 60 technologies: wearables, sensors, training, robots, VR, interactive voice
- Early results:
 - Many companies enter and leave market. Most market direct to consumer.
 Limited outcome research
 - Limited input and involvement of paid workforce in development
 - Some have potential to reduce unneeded visits if data is timely and direct to workforce





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